




S&S Streamlines Operations and Enhances Efficiency with NetSuite

Implemented by Appficiency



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Preston
Executive Director of Administration at
S&S



S&S WORLDWIDE
Engineering Excitement

Company
S&S Worldwide

Industry
Manufacturing

Applications Replaced
Encompix and QuickBase

Location
Colchester, United
States

Employees
+150

**Appficiency NetSuite Modules
Deployed**
Material Job Costing (MJC),
Manufacturing

Quick Read

S&S, a leading company in **designing and fabricating amusement rides**, faced significant challenges with their legacy systems, Encompix and self-built QuickBase. S&S turned to NetSuite, implemented by Appficiency, to modernize their operations and integrate various systems into a unified ERP solution.

About S&S

Founded over three decades ago, S&S has grown into a prominent player in the amusement ride manufacturing industry. **As an international leader in amusement park rides and roller coasters**, S&S Worldwide boasts a portfolio of over **400 thrilling attractions spread across 30 countries**. Renowned for innovation, design, and engineering prowess, S&S caters to a wide range of venues, from landmark parks to smaller attractions.

The Challenge:

Before transitioning to NetSuite, S&S used Encompix for ERP and QuickBase for additional support functionalities. The legacy systems were fraught with inefficiencies and limitations. **Encompix, being an on-premise solution, offered limited features and lacked remote accessibility**, which became increasingly problematic in modern business operations. The disconnect between Encompix and QuickBase resulted in **redundant data entry** and operational inefficiencies. Furthermore, extracting meaningful reports from Encompix was a cumbersome process, and QuickBase was over-leveraged to compensate for these shortcomings, leading to a **patchwork of systems that failed to provide a cohesive solution.**



“The primary reason we chose Appficiency as our implementation partner over others was their comprehensive understanding of our business processes. While discussing discrepancies in quotations from other providers and working to bridge gaps, Appficiency consistently accounted for our needs. In contrast, other providers had to update their pricing and scope to cover items they had overlooked.”

Preston,
Executive Director of
Administration at S&S

Choosing Appficiency, the NetSuite Partner for Manufacturing

In their quest for a modern, integrated ERP solution, **S&S evaluated multiple systems and ultimately chose NetSuite for its flexibility and robust functionality.** The company partnered with **Appficiency, a NetSuite Alliance Partner,** to oversee the implementation. This collaboration aimed to consolidate S&S's operations into a single, cohesive system, eliminating the inefficiencies caused by running multiple disparate systems.

Implementation Journey

The implementation journey, though challenging, marked a significant transformation for S&S. The process involved **integrating various custom solutions into NetSuite,** such as license plating and work order splitting, which were tailored to meet S&S's specific operational needs. Despite the complexity of the transition, **Appficiency's expertise ensured that the project stayed on track.** The new system provided S&S with real-time dashboards, significantly enhancing visibility into operations and facilitating quicker, more informed decision-making. **One of the notable improvements was the reduction in the month-end close process time, moving away from reliance on manual processes and Excel spreadsheets.**

Key Achievements

The switch to NetSuite brought about several key achievements for S&S. By consolidating their systems, S&S streamlined their operations, resulting in improved workflow efficiency and a reduction in data entry errors. **The enhanced visibility provided by NetSuite's real-time data access enabled quicker and more accurate decision-making.** Additionally, the implementation of custom integrations, such as the quality management module and CAD link integration, optimized operations to better align with S&S's requirements. **This transition also led to significant cost savings by reducing the expenses associated with maintaining multiple legacy systems.**

Future Outlook

Looking ahead, S&S plans to continue leveraging NetSuite's capabilities, with a focus on further customizations and phase two implementations. This next phase will include additional training and enhancements to reporting functionalities. The company is confident that these ongoing improvements will further enhance their operational efficiency and scalability, positioning them for continued growth in the amusement ride manufacturing industry.

Conclusion

The transition from Encompix to NetSuite, with the help of Appficiency, has significantly enhanced S&S's operational efficiency and positioned the company for future growth. The comprehensive ERP solution provided by NetSuite has streamlined their operations and established a robust foundation for continued advancements in the amusement ride manufacturing industry.

